

*Decentralized Threats Require
Distributed Security Solutions*



**CORPORATE BROCHURE
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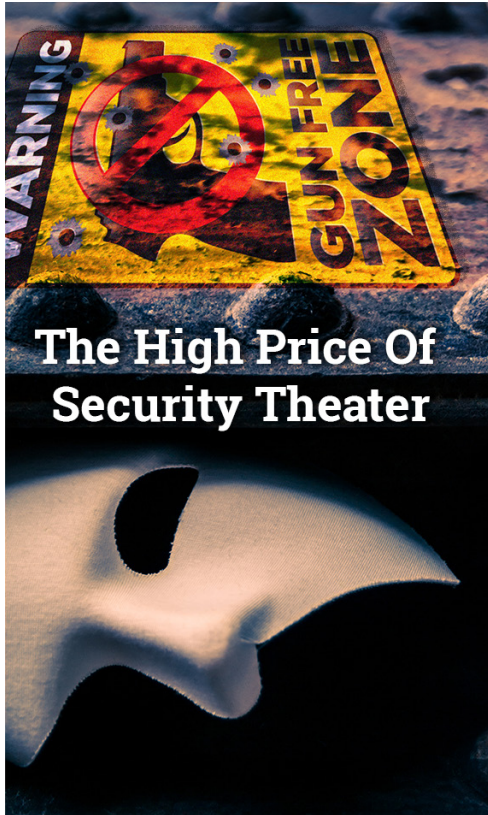


The Defended Enterprise

FEAR IN UNCERTAIN TIMES. Violent threats to local communities throughout the world are evolving rapidly and unpredictably.

DISTRIBUTED SECURITY INC., is at the forefront of creating solutions for enterprises anxious to move from **defenseless to defended**. Whether you're a Brooklyn bodega, a Detroit manufacturer, a Chicago professional services firm or a suburban mixed-use development we have the resources you need to become the defended enterprise.

Decentralized threats from terrorists, gangs, factions, and militias driven by accelerating polarization between religions, lifestyles, races, and economic systems have set the stage for unprecedented upheaval. Government institutions that provided security in the past will not contain these threats in the future. Nor were they ever intended to provide security from decentralized threats. DSI offers a turnkey package of solutions encompassing infrastructure, training, provisioning, and outsourcing for enterprises located in vulnerable communities.



The High Price Of Security Theater

STOP BUYING THE SECURITY THEATRE TICKET.

When violence starts whether from a lone shooter, an angry mob, organized terrorists, local gangs, anti-capitalist employees or pro-union organizers, the ability to immediately mount a lethal defense is imperative.

Enterprises worldwide are waking up to the high cost of security theater. A cost paid in lives lost, property destroyed, and looted enterprise assets.

Most enterprises will not do what is necessary to mount a credible defense against lethal threats. Instead they are engaging in a form of “security theater” first described by Bruce Schneier, the computer security specialist as “security measures that make people feel more secure without doing anything”. The best example of security theater within enterprises is the notion that posting “Gun Free Zone” signs will deter gun violence.

Enterprises need a comprehensive security strategy that includes both passive and active measures. Passive measures, like prevention and detection programs and physical security upgrades, can contribute to a security strategy, but are far

from sufficient. They will not stop a determined adversary. Without active measures, passive measures are simple security theater.

Active measures are the last line of defense, and collectively form the capability to protect innocent lives in the critical response gap before law enforcement is able to arrive and intervene. A key element of active measures is the presence of trained, armed employees on site to protect innocent lives.

The simple reality is that attackers bent on using violence hold the trump card when it comes to thwarting passive security measures. They have a free pass in to the “security theater”. When violence starts the ability to immediately mount a lethal force defense is imperative. Passive security measures do not provide that.

Enterprises worldwide are waking up to the high cost of security theater. A cost paid in lives lost, property destroyed, and looted enterprise assets. Security guards, technology, and infrastructure are all passive measures focused on deterrence and detection. However the critical skill required to actually defend against a threat is missing. Unarmed security guards will call the police when faced with a threat. Security cams will tell you where the threat is happening, and hardened infrastructure will only slow down a determined attack.

The security industry is approximately a \$100 billion industry today. This number includes inhouse and outsourced security guards, security technology and infrastructure, and does not include cyber-security efforts. The uncomfortable truth is that most of this \$100 billion is wasted on passive security measures.



DEFENDED ENTERPRISE OFFERINGS

ENTERPRISE MEMBER

**\$289
MONTHLY
6 TEAM MEMBERS**

Defense Academy Member

For small enterprises that want to take the first steps towards developing a their own security team.

TIER 4: DEFENDER

**\$8,568
16 HOURS
30 DAYS**

Concealed Carriers

For any size enterprise that wants to ensure safe and competent on-premise CCW carriers.

TIER 3: OPERATOR

**\$30,570
56 HOURS
3 MONTHS**

Individual Operators

For any size enterprise that wants to train a small cadre of employees to defend against a violent attack.

TIER 2: OPERATOR

**\$72,625
112 HOURS
6 MONTHS**

Team Operators

For medium to large enterprises that want competent teams capable of coordinated response to violent threats.

TIER 1: OPERATOR

**\$124,105
224 HOURS
12 MONTHS**

Operator - Commander

For larger enterprises that want to train both commanders and competent teams capable of coordinated response to enterprise and community threat.

PRIVATE SECURITY FORCE

**\$500,000
INFRASTRUCTURE
24 MONTHS**

Distributed Security Base

For larger enterprises that want to develop and operate their own private security force including infrastructure, training, provisioning, and outsourcing.

**\$23,970
30 HOURS
3 DAY - SEMINAR**

COMMAND SCHOOL

Command School is included in our Tier 1 and Private Security Force offerings. We also offer Command School as a standalone offering for private enterprise CEO's and security managers interested in developing the "Defended Enterprise".

Command School will teach you how to assess your enterprise vulnerability and plan for its defense, how to stand-up your private security force, and how to build-out a distributed security network capable of defending your immediate community.



DEFENSE ACADEMY MEMBERSHIP - Enterprise Membership

ENTERPRISE MEMBERSHIPS. FOR SMALL ENTERPRISES AND ORGANIZATIONS THAT WANT TO TAKE THE FIRST STEPS TOWARDS DEVELOPING A THEIR OWN SECURITY TEAM. The enterprise TEAM membership for the on-line Defense Academy provides the content, courses, instruction, plans, and resources for small teams to learn how to defend life and property.

This membership is designed for CEO’s, managers and employees who face a common security challenge - in the event of a violent confrontation, how do you defend your employees, assets, and property until the arrival of law enforcement? This is a monthly membership subscription for up to 6 employees and provides a guided step-by-step plan for defending the enterprise.

Of critical importance, this membership includes instructions on how to; conduct a security analysis, form a security cadre, and provision the team and full access to more than 60 on-line courses covering weapon fundamentals, individual and team tactics.

Details

- ✓ \$289 per month.
- ✓ Up to 6 members for \$289.
- ✓ Cancel at anytime.
- ✓ Full access to all content
- ✓ Interactive training plans.
- ✓ On-line security assessment



TIER 4 - CCW Carriers

CCW CARRIERS. TRAINS EMPLOYEES TO SAFELY AND EFFECTIVELY CARRY CONCEALED WEAPONS ON SITE. For any size enterprise that wants to ensure safe and competent on-premise CCW carriers. Program includes 16 hours of dedicated range training plus access to on-line resources including a dedicated enterprise Private Training Group, an interactive training plan and on-line courses and content. Introductory tactical medicine skills are integrated into the on-range and on-line training.

This program requires a minimum of 6 employees per class, is delivered over a 30 day period, and costs \$1,406 per student. Qualifying students receive the DSI “Tier 4 Defender” certification. Range training can be configured as two 8 hour sessions or four 4 hour sessions. Range facility surcharge may apply based upon location of client.

Details

- ✓ \$8,568 for 6 employees.
- ✓ 16 hours range training.
- ✓ 30 day duration.
- ✓ 1 Year DA enterprise membership included.
- ✓ Combative handgun.
- ✓ Tactical medical.
- ✓ On-line Private Training Group.
- ✓ No prerequisite.



TIER 3 - Operator

INDIVIDUAL OPERATORS. FOR ANY SIZE ENTERPRISE THAT WANTS TO TRAIN A SMALL CADRE OF EMPLOYEES TO DEFEND AGAINST A VIOLENT ATTACK. This program integrates 16 hours of dedicated range training with 24 hours of reality based training and includes tactical medical training. Training focuses on the use of concealment and cover, working hallways, stairs and doorways, crossing thresholds and clearing rooms.

There is a minimum of 6 employees per class, this program is delivered over a 3 month period and costs \$5,029 per student. Qualifying students receive the DSI “Tier 3 Operator” certification. Range facility surcharge may apply based upon location of client.

Enterprises have two options to achieve Tier 3 certification. They may purchase the Tier 3 integrated program which includes all Tier 4 training, or start with Tier 4, then take the additional Tier 3 courses at a later date. The cost for this second option will be higher and determined by elapsed time between completing the Tier 4 course and starting the Tier 3 program, plus, any turnover on the training team (new team members would go through the Tier 4 courses first).

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|----------------|---|---------------------------|---|---------------------------------|
| Details | ✓ | \$30,570 for 6 employees. | ✓ | Combative handgun. |
| | ✓ | 56 hours of training. | ✓ | Tactical medical. |
| | ✓ | 3 month duration. | ✓ | On-line Private Training Group. |



TIER 2 - Operator

TEAM OPERATORS. FOR MEDIUM TO LARGE ENTERPRISES THAT WANT COMPETENT TEAMS CAPABLE OF COORDINATED RESPONSE TO VIOLENT THREATS. Program integrates 112 hours of on-range, on-site and on-line training. Delivers integrated team/squad capabilities, and trains combative handgun and rifle plus team and individual enterprise sited reality based training scenarios along with tactical medical and tactical communications skills. Comprehensive security assessment and vulnerability analysis included plus customized Mission Essential Task List (METL’s). Participants all learn to lead a 2-4 person team in tactical operations.

Minimum of 6 employees per class, this program delivers a total of 112 hours of training over 6 months at a cost of \$12,038 per student. Qualifying students receive the DSI “Tier 2 Operator” certification. Range facility surcharge may apply based upon location of client.

Enterprises have two options to achieve Tier 2 certification. They may purchase the Tier 2 integrated program which includes all Tier 3 and Tier 4 training, or start with Tier 3, then take the additional Tier 2 courses at a later date. The cost for this second option will be higher and determined by elapsed time between completing the Tier 3 course and starting the Tier 2 program, plus, any turnover on the training team.

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|----------------|---|---------------------------|---|---------------------------------|
| Details | ✓ | \$72,625 for 6 employees. | ✓ | Combative handgun & rifle. |
| | ✓ | 112 hours of training. | ✓ | Tactical medical & Comms |
| | ✓ | 6 month duration. | ✓ | On-line Private Training Group. |



TIER 1 - Operators - Commanders

OPERATOR - COMMANDER. FOR LARGER ENTERPRISES THAT WANT TO TRAIN BOTH COMMANDERS AND SWAT COMPETENT TEAMS CAPABLE OF COORDINATED RESPONSE TO ENTERPRISE AND COMMUNITY THREAT. Program integrates enterprise operators with senior leadership into a cohesive enterprise defense force. This option is open only to Tier 2 certified operators and senior level enterprise executives. Enterprise executives and Tier 2 operators receive on-site and on-line training to develop the skills necessary to analyze and assess threats, make and execute plans, organize personnel and material, and lead the defense of enterprises and local community.

The program includes a 40-hour seminar-format Tactical Leadership and Planning Course and a 16-hour Organization Level Exercises (OLE) Course which both operators and executives take. Additionally, the enterprise’s Tier 2 operators take the 16-hour Open Country/Urban Terrain Tactics Course, and complete the Tier 2 CFI “train the trainer certification”.

Minimum of 3 enterprise senior leaders and 3 previously certified Tier 2 Team Operators per class. This program adds a total of 112 hours of training (to their Tier 2 hours of 112 making a total of 224 hours) over 6 months for enterprise operators, and 56 hours of training for enterprise executives. Qualifying senior leaders receive the DSI “Force Commander” certification. Qualifying Tier 2 Operators receive the Tier 1 Operator certification. Range facility surcharge may apply based upon location of client.

Details

- | | |
|------------------------------|-----------------------------------|
| ✓ \$124,105 for 6 employees. | ✓ Combative handgun & rifle. |
| ✓ 224 hours of training. | ✓ Tactical medical & Comms |
| ✓ 12 month duration. | ✓ On-line Private Training Group. |
| ✓ Senior leadership course. | ✓ Field exercises. |
| ✓ Train the trainer. | ✓ Urban/country terrain tactics. |



BASE - Private Security Force

DISTRIBUTED SECURITY BASE. FOR LARGER ENTERPRISES THAT WANT TO DEVELOP AND OPERATE THEIR OWN PRIVATE SECURITY FORCE INCLUDING INFRASTRUCTURE, TRAINING, PROVISIONING, AND OUTSOURCING. The Distributed Security Base (DSB) option adds, infrastructure provisioning and business outsourcing to the Tier 1 offering. Priced by quote only.

A business purchases a turnkey franchise or license allowing him to build a training base, develop and operate a security cadre, and offer; range time, Tier 4 training courses, and guard services in an exclusive territory. Business pays a franchise fee, plus monthly royalty and service fee.

Details

INFRASTRUCTURE

Design, construction and financing of a distributed security base consisting of an on-site range, armory and tactical training facilities:

1. Initial site survey for placement of range.
2. Interface with local law enforcement officials.
3. Modification of standard DSB base plan to fit site.
4. Specification of range equipment- stalls, baffling, HVAC.
5. Interface with local contractors and vendors.

PROVISIONING

Specification of a completely outfitted armory including weaponry, ammunition, accessories, medical supplies and communication gear. We specify:

1. Detailed handgun, shotgun, rifle and any specialty weapons specification.
2. Non-lethal UTM/Sims weapons, conversion kits and ammo.
3. Base and mobile tactical medical kits.
4. Base and mobile communication gear.
5. Weapon accessories; holsters, slings, optics, packs, rails, etc.
6. Training kits and uniforms.
7. Physical armory for secure storage of weapons and ammunition.

OUTSOURCING

A business model capable of converting the DSB into a profit center via the training of local citizens and the defense of other businesses, churches and schools including:

1. Business plan.
2. Marketing materials.
3. DSI can also provide a contract employee to run the range and all training operations.



COMMAND SCHOOL

COMMAND SCHOOL IS A THREE-DAY SEMINAR DESIGNED FOR CEOS AND SENIOR SECURITY MANAGERS at private enterprises intent on building a private security force for the defense of lives and property against violent threats. Command School will teach you:

1. How to assess your enterprise vulnerability and plan for its defense.
2. How to stand-up your private security force.
3. How to build-out a distributed security network capable of defending your immediate community.

Command School is training conducted in a seminar setting through discussion and participatory exercises including tabletop decision-making exercises that present and rehearse time-honored concepts of collective training, planning, and leadership adapted to the emerging threats confronting American communities.

Details

Command School is included in our Tier 1 and Private Security Force offerings. This is our standalone offering for private enterprise CEO's and security managers interested in developing the "Defended Enterprise".

COMMMAND SCHOOL - Creating The Defended Enterprise

SEMINAR SUMMARY:

- **Cost:** \$3,995
- **Duration:** 3-Days
- **Format:** Seminar
- **Location:** Nationwide
- **Date:** Monthly

INCLUDED IN THE SEMINAR COST:

- **30 Hours.** Thirty hours over three days of small group lecture and discussion.
- **Presentation Binder.** 500+ pages printed take-aways in presentation binder.
- **Courseware.** 17 LMS (Learning Management Software) online modules.
- **Smartsheets.** Smartsheet interactive stand-up plan.
- **Lifetime Membership.** Lifetime membership to the DSI on-line Defense Academy.
- **Private Training Group.** Custom online Private Training Group for your enterprise.
- **Certificate Of Completion.** Lucite block completion certificate.
- **Team Dinner.** Thursday evening. Real restaurant. Great food. Unwind.



ENTERPRISE OFFERING MATRIX

Certification			Defense Academy Membership	Tier 4 DSI Enterprise Certified	Tier 3 DSI Enterprise Certified	Tier 2 DSI Enterprise Certified	Tier 1 DSI Enterprise Certified	Distributed Security Base	COMMAND SCHOOL
Title			Enterprise Member	Tier 4 Defender	Tier 3 Operator	Tier 2 Operator	Tier 1 Operator	Base	School
Duration			Monthly Recurring	1 month	3 months	6 months	12 months	24 months	3 Days
Total Price (6 students)			\$289	\$8,568	\$30,570	\$72,625	\$51,480	\$1,000,000	\$23,970
Total Hours			Unlimited	16	56	112	224	336	40
Course Components	Hours	Price							
DA Team Membership		\$289.00	YES	YES	YES	YES	YES	YES	YES
DA Private Training Group		\$189.00	YES	YES	YES	YES	YES	YES	YES
Interactive Training Plan		\$289.00	YES	YES	YES	YES	YES	YES	YES
On-line Security Assessment		\$1,500.00	NO	YES	YES	YES	YES	YES	NO
Combative Handgun	16	\$600.00	NO	YES	YES	YES	YES	YES	NO
Combative Rifle	16	\$600.00	NO	NO	NO	YES	YES	YES	NO
Combative Shotgun	16	\$600.00	NO	NO	NO	NO	NO	NO	NO
Tactical Medical	16	\$600.00	NO	NO	NO	YES	YES	YES	NO
Tactical Communications	16	\$600.00	NO	NO	NO	YES	YES	YES	NO
Individual Tactics	24	\$2,695.00	NO	NO	YES	YES	YES	YES	NO
Team Tactics	24	\$2,695.00	NO	NO	NO	YES	YES	YES	NO
Open Country Tactics	16	\$1,695.00	NO	NO	NO	NO	YES	YES	NO
Command School	40	\$2,695.00	NO	NO	NO	NO	YES	YES	N/A
	184								
Service Components									
IP License/month		\$600.00	NO	NO	YES	YES	YES	YES	NO
On-site Security Assessment		\$10,000.00	NO	NO	NO	YES	YES	YES	NO
Organizational Level Exercises	16	\$2,495.00	NO	NO	NO	NO	YES	YES	NO
CFI Certification - Tier 2	40	\$5,085.00	NO	NO	NO	NO	YES	YES	NO
Annual Cadre Recertification	8	\$400.00	NO	NO	NO	YES	YES	YES	NO
Annual Instructor Recertification	8	\$400.00	NO	NO	NO	YES	YES	YES	NO
Distributed Security Base									
Franchise/License			NO	NO	NO	NO	NO	YES	NO
Business Model			NO	NO	NO	NO	NO	YES	NO
Infrastructure			NO	NO	NO	NO	NO	YES	NO
Provisioning			NO	NO	NO	NO	NO	YES	NO
Training			NO	NO	NO	NO	NO	YES	NO
Business Model									
Instructor			NO	NO	NO	NO	NO	YES	NO
Security Guard			NO	NO	NO	NO	NO	YES	NO
Range			NO	NO	NO	NO	NO	YES	NO
Training			NO	NO	NO	NO	NO	YES	NO
Technology									
CRM			NO	NO	NO	NO	NO	YES	NO
Web Portals			NO	NO	NO	NO	NO	YES	NO
Scheduling			NO	NO	NO	NO	NO	YES	NO
Payment Processing			NO	NO	NO	NO	NO	YES	NO
Email Campaigning			NO	NO	NO	NO	NO	YES	NO
Mobile			NO	NO	NO	NO	NO	YES	NO
Time Sheets			NO	NO	NO	NO	NO	YES	NO
Payroll			NO	NO	NO	NO	NO	YES	NO



ENTERPRISE OFFERING MATRIX - Con't

Certification			Defense Academy Membership	Tier 4 DSI Enterprise Certified	Tier 3 DSI Enterprise Certified	Tier 2 DSI Enterprise Certified	Tier 1 DSI Enterprise Certified	Distributed Security Base	COMMAND SCHOOL
Title			Enterprise Member	Tier 4 Defender	Tier 3 Operator	Tier 2 Operator	Tier 1 Operator	Base	School
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Total Hours			Unlimited	16	56	112	224	336	40
Course Components	Hours	Price							
Intellectual Property			NO	NO	NO	NO	NO	YES	NO
Training Manuals			NO	NO	NO	NO	NO	YES	NO
Training Scripts			NO	NO	NO	NO	NO	YES	NO
Training Plans			NO	NO	NO	NO	NO	YES	NO
Range Courses			NO	NO	NO	NO	NO	YES	NO
Online Courses			NO	NO	NO	NO	NO	YES	NO
Business Process			NO	NO	NO	NO	NO	YES	NO
Marketing									
Branding			NO	NO	NO	NO	NO	YES	NO
Content			NO	NO	NO	NO	NO	YES	NO
Web Site			NO	NO	NO	NO	NO	YES	NO
Print Media			NO	NO	NO	NO	NO	YES	NO
Broadcast Media			NO	NO	NO	NO	NO	YES	NO
Digital Media			NO	NO	NO	NO	NO	YES	NO
Out-Of-Home			NO	NO	NO	NO	NO	YES	NO
Brochures			NO	NO	NO	NO	NO	YES	NO
PR Templates			NO	NO	NO	NO	NO	YES	NO
Financing									
Reg CF			NO	NO	NO	NO	NO	YES	NO
Reg A+			NO	NO	NO	NO	NO	YES	NO
Loan			NO	NO	NO	NO	NO	NO	NO
Provisioning									
Weapons			NO	NO	NO	NO	NO	YES	NO
Ammunition			NO	NO	NO	NO	NO	YES	NO
Accessories			NO	NO	NO	NO	NO	YES	NO
Surveillance Technology			NO	NO	NO	NO	NO	YES	NO
Security Guard Hybrid			NO	NO	NO	NO	NO	YES	NO
On-line Content									
Should You Buy a Gun			YES	YES	YES	YES	YES	YES	YES
Gun Primer			YES	YES	YES	YES	YES	YES	YES
Purchase Specifications			YES	YES	YES	YES	YES	YES	YES
Schmitt Case Study			YES	YES	YES	YES	YES	YES	YES
Webinar Replays			YES	YES	YES	YES	YES	YES	YES
Dry Practice Guide			YES	YES	YES	YES	YES	YES	YES
Strategy For Defense Manual			YES	YES	YES	YES	YES	YES	YES
Library Archive			YES	YES	YES	YES	YES	YES	YES
Individual Tactics Manual			YES	YES	YES	YES	YES	YES	YES
Team Tactics Manual			YES	YES	YES	YES	YES	YES	YES
Intent to Defend Protocols			YES	YES	YES	YES	YES	YES	YES
Tactical Scenarios			YES	YES	YES	YES	YES	YES	YES
Conceal Carry (CCW)			YES	YES	YES	YES	YES	YES	YES
Handgun Drills			YES	YES	YES	YES	YES	YES	YES



ENTERPRISE OFFERING MATRIX - Con't

Certification			Defense Academy Membership	Tier 4 DSI Enterprise Certified	Tier 3 DSI Enterprise Certified	Tier 2 DSI Enterprise Certified	Tier 1 DSI Enterprise Certified	Distributed Security Base	COMMAND SCHOOL
Title			Enterprise Member	Tier 4 Defender	Tier 3 Operator	Tier 2 Operator	Tier 1 Operator	Base	School
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Total Hours			Unlimited	16	56	112	224	336	40
Course Components	Hours	Price							
Shotgun Drills			YES	YES	YES	YES	YES	YES	YES
Rifle Drills			YES	YES	YES	YES	YES	YES	YES
On-line Course									
5-Day Kick-Start + Test			YES	YES	YES	YES	YES	YES	YES
15 Handgun Modules + Final Exam			YES	YES	YES	YES	YES	YES	YES
CCW Basics + Test			YES	YES	YES	YES	YES	YES	YES
20 Team Tactics Modules + Final Exam			YES	YES	YES	YES	YES	YES	YES
17 Individual Tactics Modules + Final Exam			YES	YES	YES	YES	YES	YES	YES
3 Tactical Medicine Courses + Final Exam			YES	YES	YES	YES	YES	YES	YES
3 Tactical Communication Courses + Final Exam			YES	YES	YES	YES	YES	YES	YES
On-line Training Plans									
30 Day Basic Plan			YES	YES	YES	YES	YES	YES	YES
12 Month Advanced Plan			YES	YES	YES	YES	YES	YES	YES
24 Month DSB Stand-Up Plan			NO	NO	NO	NO	NO	YES	YES
On-line Functionality									
Profile			YES	YES	YES	YES	YES	YES	YES
Forum			YES	YES	YES	YES	YES	YES	YES
Threat Center			YES	YES	YES	YES	YES	YES	YES
Weekly Tac Chats			YES	YES	YES	YES	YES	YES	YES
Chat Support			YES	YES	YES	YES	YES	YES	YES
Smartsheets			YES	YES	YES	YES	YES	YES	YES
Individual Training Group			YES	YES	YES	YES	YES	YES	YES
Team Training Group			YES	YES	YES	YES	YES	YES	YES



DSI was founded in 2010 by Ron Danielowski a former active duty Marine and security consultant operating in the Middle East and Mike Smock a competitive strategist and expert on maneuver theory.

SENIOR MANAGEMENT



Mike Smock is Chairman and CEO. Prior to co-founding the enterprise, he was managing director for a San Francisco based strategy consultancy, and Chairman and CEO of an international engineering services firm. In his early career he spent 15 years in senior management positions with major national and international enterprises, and was the founder or co-founder of several start-ups including Dynaquest an early artificial intelligence pioneer. A seasoned start-up and turnaround executive and advisor, his career has been evenly split between operator and consultant. He attended Michigan State University, East Tennessee State University and Elmhurst College.



Ron Danielowski is Executive Vice President - Chief Instructor. Prior to co-founding the enterprise he spent 25 years as a multi-agency accredited instructor, organizing, developing, implementing, and overseeing training solutions for numerous federal agencies including the Department of Energy, Federal Air Marshals, and the Department of State. He has worked extensively in both Afghanistan and Iraq in support of America's military and federal agencies. Ron started his instructing career in the Marine Corps, both as a coach and a Primary Marksmanship Instructor. Ron is a Distinguished Marksman and member of the "President's Hundred" .



Bill Tallen is Executive Vice President - Tactical Operations. Prior to joining the enterprise he had a 20 year career with the Department of Energy, where he served as a Federal Agent, team leader, unit commander, training instructor, and manager in the agency which provides secure transportation of nuclear weapons and nuclear materials within CONUS. He helped to found DOE's Special Response Force program, developing and teaching urban and close quarter battle techniques to Federal Agents charged with recovery of lost assets. He has designed and conducted a variety of wargaming efforts in support of vulnerability assessments, security system design, and leadership training, and has taught a variety of crisis decision making models. Bill holds the degree of Master of Arts in National Security and Strategic Studies from the U.S. Naval War College.



Randy Bartlett is Vice President - Strategic Engagements and leads the development and implementation of corporate level partnerships and joint ventures. He has over 30 years military and paramilitary experience as a commissioned Infantry officer, non-commissioned officer, and contractor. Through various companies, he provided leadership and management for site and convoy security, medical evacuation, personnel recovery, expatriate evacuation, vulnerability analysis and gap assessment, and business continuity in several countries. As part of the withdrawal of conventional forces from Iraq, he was part of a four man team that located, accounted for, and developed protective plans for Americans and foreign nationals in Iraq. He also developed a security program for an infrastructure renewal and development project valued at \$1B USD in Libya.



Chuck Gbur, MD is Vice President - Tactical Medicine and leads the development and instruction of all tactical medicine content. He is a retired Battalion Surgeon and currently a interventional cardiologist in Toledo, Ohio. He is board certified in Internal Medicine, Cardiology, Interventional Cardiology and Undersea & Hyperbaric Medicine. He served as a medical officer in the United States Navy. During most of his 25 year military career he served with the Fleet Marine Force. He held numerous positions including Battalion Surgeon, Marine Rear Area Operation Group Surgeon, Regimental Surgeon, and Advisor to The Medical Officer of the Marine Corps at HQMC. He was a graduate of the Naval War College and Joint Forces Staff College.



Les Leslie is Vice President - Business Development. As a former US Army Light Infantry squad leader, he has a tactical military background covering wartime deployments and training missions in Southwest Asia, Central America, the Caribbean, Southeast Asia, Europe, and Alaska. He is well versed in subjects ranging from mountain and arctic warfare, to tactical mantracking, urban operations, intelligence gathering, joint-operations with local forces, small-unit training, combat zone protective details, and tactical medicine and communications. In support of Operation Sea Signal, Joint Task Force 160, Les and his unit were instrumental in the construction and fortification of, the now infamous, "Camp X-Ray" on Guantanamo Bay, tasked with Riot Control operations, and responsible for coordinating transport of criminal and communist, migrant Cuban and Haitian nationals back across their respective borders for purposes of repatriation.



DISTRIBUTED SECURITY, INC 877.452.0951 info@distributedsecurity.com

